

Virginia Port Authority Board of Commissioners
Marketing Committee Meeting – July 25, 2006

Open Session Minutes

Committee Members Present:

Deborah K. Stearns, Committee Chairwoman
Michael J. Quillen, Committee Vice Chairman
Robert C. Barclay, IV
Joe B. Fleming

Commissioners Present:

John G. Milliken, Chairman
William M. Grace
Virginia M. Murphy
Ranjit K. Sen
J. Braxton Powell, State Treasurer

Staff:

J. Robert Bray, Executive Director
J. J. (Jeff) Keever, Deputy Executive Director
Thomas Capozzi, Senior Managing Director of Marketing Services
Linda G. Ford, Director of Port Promotion
Gregory Edwards, Director of Marketing and Intermodal
Russell Young, Director of Economic Development
Russell J. Held, Managing Director of Marketing, Southeast, U.S. and Europe
Michael W. Jones, National Accounts Manager
Carla Welsh, Public Relations Coordinator
Debra J. McNulty, Clerk

Guests:

James W. Hopper, Senior Assistant Attorney General
John W. Blanton, Intern, Office of the Attorney General

Members of the Media:

Peter Dujardin, *The Daily Press*
Gregory Richards, *The Virginian-Pilot*

Pursuant to call by Mr. Quillen, the Marketing Committee convened an open session on this date at 9:35 a.m., in the Authority's Conference Room, 600 World Trade Center, Norfolk, Virginia. (Ms. Stearns arrived at this time.) The Committee immediately went into a closed session pursuant to §2.2-3711(A)(5) of the *Code of Virginia*, to discuss Items #1 and #2; and pursuant to §2.2-3711(A)(6) to discuss Item #3. Members of the press left the meeting at this time.

1. Update of Economic Development Projects Yet to Be Announced involving prospective business where no previous announcement has been made and the discussion of proprietary information and data gathered by or for the Authority affecting or tending to affect the commerce of the ports of the Commonwealth under the provisions of § 62.1-132.4.

2. Break-bulk – Potential Market/Customers for Newport News Marine Terminal Conversion involving prospective business where no previous announcement has been made and the discussion of proprietary information and data gathered by or for the Authority affecting or tending to affect the commerce of the ports of the Commonwealth under the provisions of § 62.1-132.4.
3. Threat Assessment – Effects on VPA from Development Projects by Competing Ports/Rail Gateways which involves discussion or consideration of the investment of public funds where competition is involved and the financial interests of the Authority would be adversely affected if made public at this time.

At 10:25 a.m., by motion proposed, seconded and carried, the meeting resumed in open session and the following resolution was made by Ms. Stearns and seconded by Mr. Quillen:

Whereas, the Virginia Port Authority Marketing Committee had convened a closed meeting on this date pursuant to an affirmative recorded vote and in accordance with the provisions of The Virginia Freedom of Information Act; and

Whereas, Section 2.2-3712 of the Code of Virginia requires a certification by the Marketing Committee members that such closed meeting was conducted in conformity with Virginia law;

Now, therefore be it resolved, that the Marketing Committee hereby certifies that, to the best of each member's knowledge, (i) only public business matters lawfully exempted from open meeting requirements by Virginia law were discussed in the closed meeting to which this certification resolution applies, and (ii) only such public business matters as were identified in the motion convening the closed meeting were heard, discussed or considered by the Marketing Committee.

The resolution passed by a roll call vote of the Committee members as follows:

Ayes: Stearns, Quillen, Barclay, Fleming

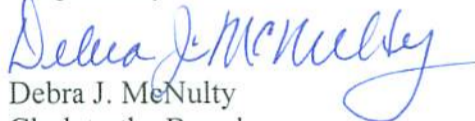
Nays: 0

Absent During Vote: 0

Absent During Meeting: 0

There were no public comments. The meeting adjourned at 10:20 a.m.

Respectfully submitted,



Debra J. McNulty
Clerk to the Board