

**RESOLUTION 05-4**

**RESOLUTION AUTHORIZING VIRGINIA PORT AUTHORITY TO ENTER INTO A CONTRACT WITH KALMAR INDUSTRIES, INC., TO PURCHASE 31 STRADDLE-CARRIERS**

*WHEREAS*, in accordance with the Virginia Port Authority's Purchasing Policies and Procedures Manual, revised November 23, 2004, the Virginia Port Authority Board of Commissioners require approval by the Board through resolution for all procurements \$5,000,000 or greater, prior to signing of a contract; and

*WHEREAS*, VPA issued a Request for Proposals (RFP) # 2005-14 for the purchase of thirty-one (31) container handling straddle carriers; and

*WHEREAS*, three proposals were submitted to VPA in response to the RFP; and

*WHEREAS*, VPA's selection panel negotiated with all three vendors; and

*WHEREAS*, negotiations resulted in Kalmar Industries, Inc., as having the offer which best meets requirements of the RFP; and

*WHEREAS*, VPA issued a Letter of Intent to award a contract to Kalmar Industries, Inc., on December 22, 2004, subject to approval by the Board of Commissioners.

*NOW THEREFORE BE IT RESOLVED*, the Virginia Port Authority Board of Commissioners hereby authorizes the Executive Director to contract with Kalmar Industries, Inc., for the purchase of 31 straddle-carriers at a cost of \$17,460,000.00 Euros (\$23,192,118 U.S.) for 30 units to be delivered to NIT and \$810,000.00 U.S. for one unit to be delivered to VIP.

PASSED AND ADOPTED this 25<sup>th</sup> day of January 2005.

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E. Massie Valentine, Jr.  
Vice Chairman

Attest:

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Debra J. McNulty, Secretary